

BIZMAP ENTERPRISE SUITE

Transform Your Business with Bizmap

An integrated platform for finance, distribution, inventory, CRM,
contracts, rental and after-sales service



One platform keeps the business moving together

Bizmap connects the essential functions of a business within a single operational platform.

Customer activity, orders, procurement, inventory, finance, contracts and service can work from shared transaction information.

01

Shared operating record

02

Connected department workflows

A clearer path from customer demand to fulfilment, finance and support

Growth becomes harder when every team works from a different record

When information is fragmented, small delays multiply across the process.

01 Separate records

Teams maintain their own files and versions.

02 Repeated entry

The same transaction is keyed more than once.

03 Limited visibility

Orders, stock and service status are hard to confirm.

04 Manual control

Approvals and follow-up depend on messages and memory.

05 Fragmented history

Customer, contract and repair records sit in different places.

06 Delayed insight

Management sees issues after action is already overdue.

Bizmap connects front-office and back-office operations

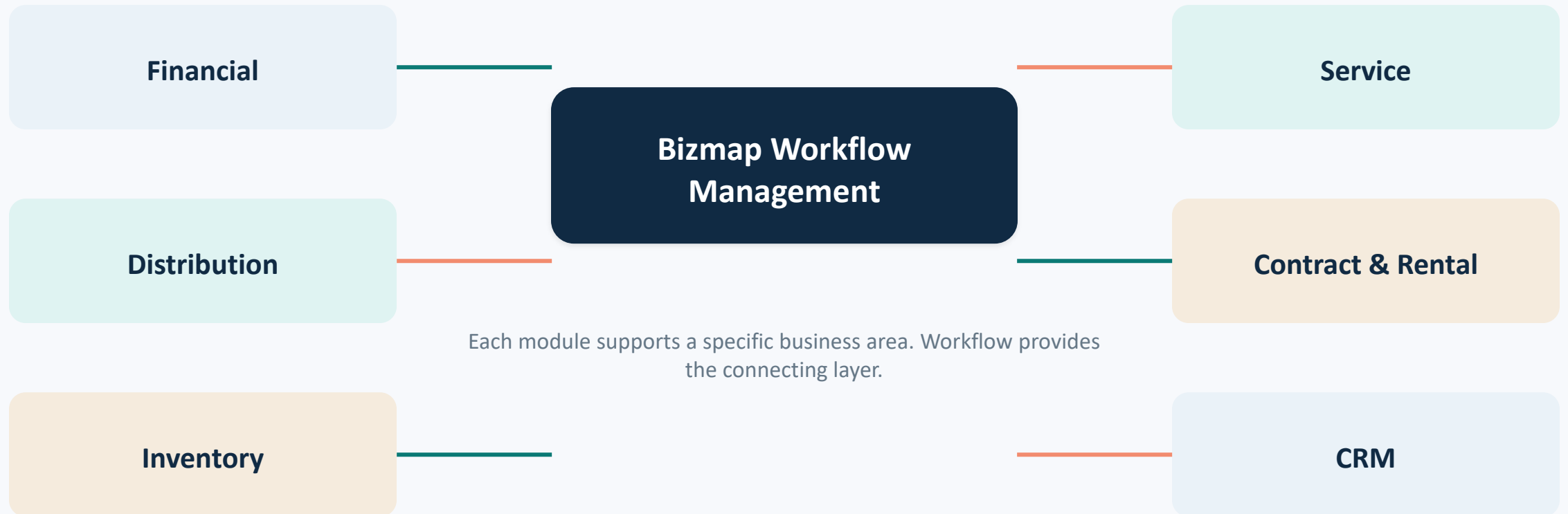
More than an accounting system

Bizmap provides a structured foundation for transactions, workflows and business control across the company.

One record can support the next relevant step - reducing avoidable re-entry and improving traceability.

- Customer engagement and sales activity
- Orders, procurement and fulfilment
- Inventory movement and warehouse control
- Finance, contracts, rental and service
- Workflow and approvals across departments

Seven connected areas support one operating model



Connected processes replace hand-offs that depend on memory

BEFORE

Separate tools create fragile hand-offs

- Spreadsheets
- Isolated teams
- Repeated entry
- Manual follow-up
- Limited visibility

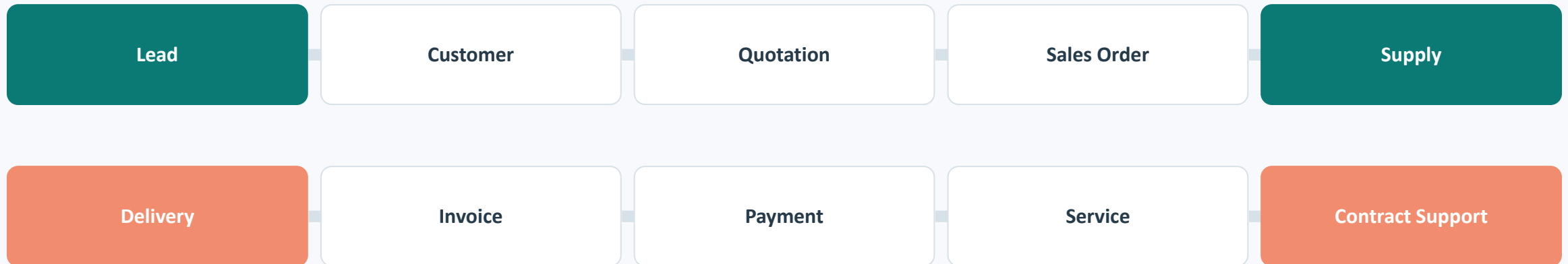
WITH BIZMAP

Shared records support connected execution

- ✓ Centralised records
- ✓ Shared transaction information
- ✓ Controlled workflow
- ✓ Clearer accountability
- ✓ Improved operational visibility

A transaction can flow from opportunity to after-sales support

Customer-facing work and operational execution stay connected.



Illustrative flow - the exact process depends on selected modules and the customer's configured workflow.

Finance stays connected to the transactions behind the numbers

Operational activity can feed the financial record with clearer context.

Conceptual transaction connection

General Ledger

Maintain the central accounting record.

Accounts Receivable

Monitor customer invoices and payments.

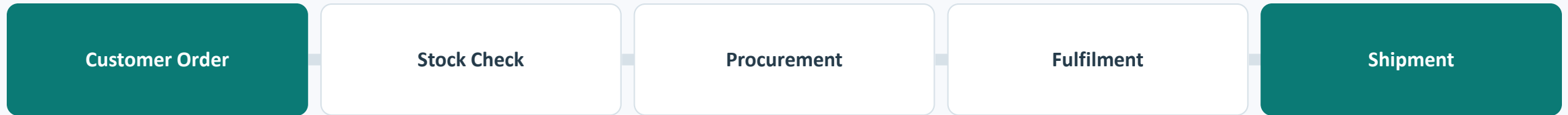
Accounts Payable

Manage supplier invoices and payments.

Bank Reconciliation

Match bank activity with recorded transactions.

Customer demand can be coordinated with purchasing and delivery



Core capabilities

Order Management

Capture and process customer demand.

Procurement

Purchase stock when supply is insufficient.

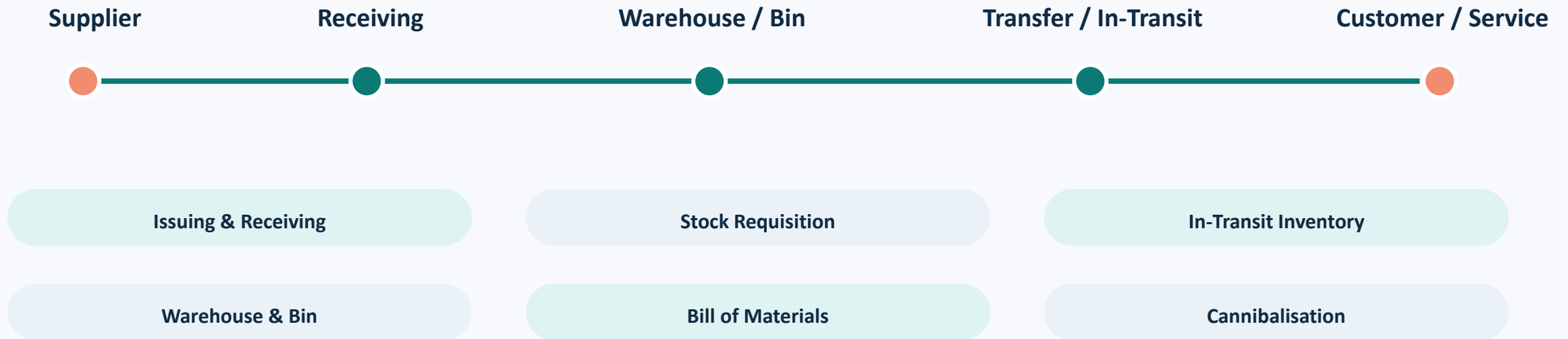
Shipment Tracking

Monitor delivery progress.

Inventory on Loan

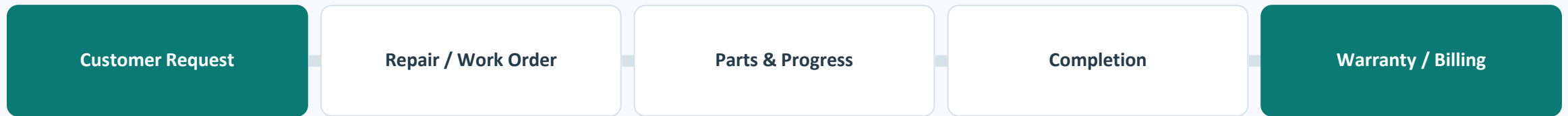
Track stock placed temporarily at external locations.

Every inventory movement should have a clear business context



Trace the movement, location and business reason behind stock activity.

Service teams gain a structured path from request to closure



Repair Order

Records and manages repair cases.

Work Order

Controls service tasks and operational activities.

Depot Repair

Supports equipment returned to a repair facility.

Warranty Claim

Manages eligible warranty-related cases and claims.

A consistent service record supports follow-up, parts usage and case closure.

Recurring relationships need more than a one-time invoice

Manage the relationship across time

Support customer agreements, rented equipment and recurring or usage-based billing processes within the agreed implementation setup.

Useful for equipment providers, rental companies and contract-based services.

Contract Management

Periods, terms and contract-related transactions

Rental Management

Rented equipment and connected operational activity

Meter Billing

Billing based on recorded usage, subject to setup

Customer knowledge remains useful beyond one salesperson

Customer knowledge becomes a shared asset

Account, contact and activity history stays available when customers are served by multiple people or teams.

Account Company and customer records

Contact People and communication details

Activity Calls, meetings and follow-up

Team Coordination across sales staff

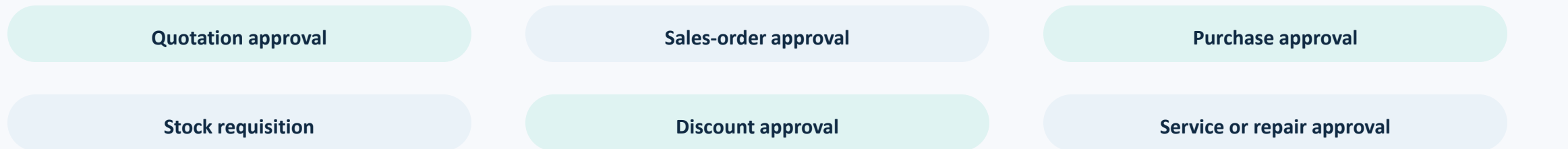
Leads Potential opportunities and next actions

Territory Ownership by assigned sales area

Workflow turns agreed rules into repeatable action



Practical examples



Actual routing and authority levels are configured to approved requirements and project scope.

Management can see the operating picture in one place

ILLUSTRATIVE MANAGEMENT VIEW

Sales

Open activity & orders



Supply

Purchasing requirements



Stock

Movement & location



Finance

Receivables & payables



Contracts

Rental & active agreements



Service

Open repair cases



Integrated information may help management identify exceptions and act with better context.

The module mix can match different operating models

Trading & distribution	—————	Distribution + Inventory + Finance
Equipment rental	—————	Contract + Rental + Service + Finance
Machinery & spare parts	—————	Inventory + Distribution + Service
Office equipment	—————	CRM + Contract + Meter Billing + Service
Electronics distribution	—————	Distribution + Inventory + Finance
Service & repair	—————	Service + Inventory + Warranty
Contract-based services	—————	Contract + Workflow + Finance

The right module mix follows the operating model and business priorities.

One equipment business can connect sales, rental and service

A company sells and rents equipment, holds spare parts across warehouses and provides maintenance services.

1 Demand

Enquiry • Quote • Contract

2 Supply

Inventory • Procurement •
Delivery

3 Revenue

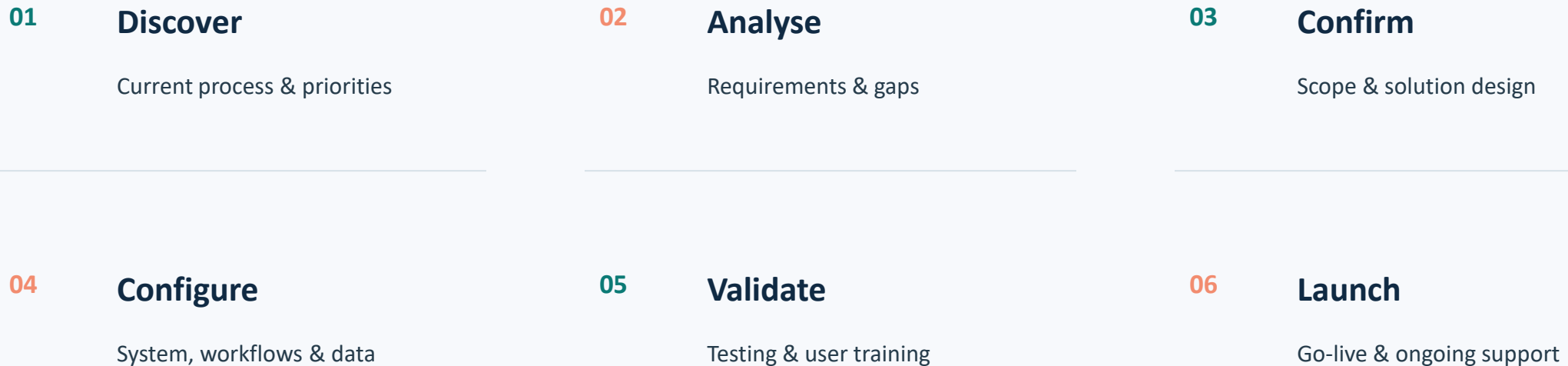
Scheduled or meter billing •
Finance

4 Support

Service request • Parts •
Completion

The same customer and equipment relationship can remain visible across commercial, operational, service and financial activity.

Implementation follows the business process, not a generic checklist



Project timing depends on scope, users, modules, customisation, data readiness and integration requirements.

Your implementation partner keeps business and system decisions aligned

Rovotech Sdn Bhd

We help turn business requirements into a practical implementation plan and supported operating solution.

- 01

Requirements assessment
- 02

Solution consultation
- 03

Project coordination
- 04

System & workflow configuration
- 05

Data migration planning
- 06

Integration coordination
- 07

User training
- 08

Go-live & support

One accountable partner from discovery through post-go-live support.

The best next step is a focused discovery conversation

-
- | | | |
|-------|--------------------------------------|---|
| 01 | Initial discovery meeting | Understand current workflows and priorities. |
| <hr/> | | |
| 02 | Business process assessment | Identify gaps, dependencies and users. |
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| 03 | Tailored Bizmap demonstration | Focus on the processes that matter most. |
| <hr/> | | |
| 04 | Scope and proposal | Confirm modules, services and project approach. |
| <hr/> | | |

Start with the business conversation. Build the demonstration around your reality.

NEXT CONVERSATION

Let's map the workflow that matters most.

Schedule a Bizmap discovery session

Rovotech Sdn Bhd

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Thank you